

PLAIN  
HARDWARE  
Home & Garden

(509) 763-3836

# PLAIN TALK

## WHAT'S HAPPENING



### ST. PATRICK'S DAY

#### "Luck o' the Irish" Ladies Night Out Party

The Country Porch at Plain Hardware Wednesday, March 17th from 6:30 to 8pm You will draw a "lottery" ticket upon entering the store that will be good for 10%, 20%, 30% or 50% off any giftware you purchase during the party! Plus, there will be complimentary cookies and a **FREE** gift with any purchase. **Make it a ladies night out—Come "Party at the Porch!"**

### EASTER SUNDAY WORSHIP SERVICE

Plain Community Church  
Sunday, April 11th at 8:30am and 11am  
Special Easter theme & music.

### FLOWERS ARRIVE AT PLAIN HARDWARE

Friday, April 23rd  
Get ready for gorgeous perennials, herbs and hardy annuals! Tender annuals, vegetable starts and hanging baskets will be arriving mid-May or sooner if Spring comes early this year. **Remember, we only sell perennials that can survive our cold winters. Take the guesswork out of your plant shopping and pick out your favorites at Plain Hardware.**

### MOCHA FOR MOM ON MOTHER'S DAY



Plain Hardware  
Sunday, May 9th  
If you're a Mom come in for a **Free 12 oz. Latte, Mocha, Italian Soda or Hot Cocoa on Mother's Day.** Just show us

a picture of your cute kids or grandkids to receive your free drink. Our gift to you for all you do. Enjoy!

### PRAIRIE FLYERS BLUEGRASS CONCERT

Thousand Trails  
20752 Chiwawa Loop Road  
Saturday, May 29th at 7pm  
\$5.00 per family or \$2.00 per individual  
Great entertainers from Spokane, WA.

### WENATCHEE YOUTH CIRCUS

Thousand Trails  
20752 Chiwawa Loop Road  
Sunday May 30th at 1pm  
\$5.00 per person  
Fun for the whole family!

## Historical Highlight

# Why is Plain Called Plain?

In our very first Plain Talk Newsletter published back in the winter of 1998, I wrote a little blurb about how the community of Plain got its name. It has been 5½ years since we mailed that first

newsletter to our neighbors and friends. Since that time a lot has changed in our little valley - many more families have moved into the area and many more people are visiting our little valley from the west side of Stevens Pass. Customers often ask me how Plain got its name, so I decided it was time to retell the story...

Back in the late 1800s to early 1900s (the exact date is not known) the area now called Plain was known as Beaver Valley. The length limit for postal addresses at the time would not accept the Beaver Valley name because it was too long. The local residents in the area submitted a list of twenty names to the regional postmaster. From that list he chose the name "Plain," the last name on the list.

*This is the version that I have heard, but is it the true story? I would love to hear from any old-timers or history buffs who have more information on how our community got its "plain" but very unique name.*



### "LIFE IS GOOD" AT PLAIN HARDWARE!

*Come on in and check out the new Life is Good tee shirt designs for Spring.*  
Front row left to right: Gwen Whitten, Katie Whitten, Rob Whitten, Jake Whitten.

Back row left to right: Jerry Franklin, Jody Allen, Sarah Butler, Caren Karnofski, Kelly McDaniels, Jake Allen and Patty Drinnen.

Not pictured: Teresa Gonder and Jasper the dog.

## Lumberyard

As the snow slowly melts, we are working hard to get the lumberyard up and running for the busy building season ahead. Plywood saw some incredible price increases last year (OSB pricing tripled): they fell slightly over the winter, and are now headed back up. Worldwide steel shortages are also beginning to affect domestic supplies, and we are starting to see increases in steel product pricing as well. We remain committed to delivering quality materials at a competitive price, with service that is second to none.

## Giftware and clothing

Gwen and Caren have been hard at work seeking out unique items for the giftware section of the store. Many are in stock now, with more products shipping in every week. Buying trips have taken them to Dallas, San Francisco, and Seattle, and their hard work really shows in the quality and selection that they have brought in for Spring.

## Espresso

We now have a year under our belts running the espresso bar. I'm very happy with the quality we have been able to achieve. Attention to detail and the freshness of our

Tully's espresso beans have allowed us to satisfy the most picky coffee drinkers. We still time every pour, use thermometers to ensure milk temperatures are right on, follow our Tully's developed recipes, and never let our espresso shots sit for more than a few seconds before going into the cup. Each espresso drink is individually hand crafted and made with care. If you haven't tried one yet, you are missing out on a great cup of coffee!

## Suggestion box

Gwen, our employees and I are very interested in hearing what you think about our store. What are we doing right? What could we improve? What items should we stock? We are constantly working to improving Plain Hardware, but we need your input. We have put a suggestion box in the front of the store and we would love to hear from you. You can also email us at plainhardware@hotmail.com.

## Here's to a great Spring!

Take care,



## Bargain Buy

### RESCUE!<sup>®</sup> YELLOWJACKET TRAPS

Remember how the yellowjackets tortured us last year? Take action now to prevent the yellowjackets from building a nest near your home. Queen



yellowjackets emerge from hibernation during the first warm days of spring to look for nest sites. When you place these traps outside at that time, you can capture these queens and reduce the likelihood that a yellowjacket nest will be established on or near your property.

#### These traps do the following:

- ★ Lure all major yellowjacket species
- ★ Last for weeks without daily maintenance
- ★ Catch queens and workers, spring to fall
- ★ Contain no pesticides
- ★ Attractant is included

Suggested Retail Price \$14.99

**Bargain Buy Price \$11.99**

Sale ends March 31st. While supplies last.

## Lodging and Recreation Brochure Rack Now at Plain Hardware

So, you've got company coming and need a place for them to stay. Plus, you're looking for something fun for your guests to do. Well, Plain Hardware is here to make that easy.

We now have a brochure rack that has lodging and recreation brochures from local businesses. Plus, we can give you hiking and biking trail recommendations and free maps of the area. Stop in anytime.

## Kill mosquito larvae before they bite!

Throw a mosquito Dunk into free standing water, and it will release naturally occurring organisms that the larvae eat. These organisms will kill the larvae before they become flying, biting pests in your yard. What a concept!



Rob's  
Handy Hints

## Can't get a contractor to call you back?

Call Plain Hardware first and we will help match you up with the right contractor: One who will be interested in your job, and who will do the job well. A little inside information can go a long way toward getting your job done with a minimum amount of hassle.

## Yard hydrant leaking again?

The design and mechanics of yard hydrants puts tremendous stress on the pipe that it is attached to, frequently leading to broken fittings four feet under the ground. By installing a "swing joint," you can take the stress off the pipe and fittings, and never have to dig that darn thing up again! Stop by the store and we will show you how to build up a swing joint.

## A great new twist on screws

Well, someone came up with a really great product improvement. I had seen these new screws at the hardware shows, but I had never stopped to try their demonstration of how well these new screws drive in. Well I finally did and was I ever impressed. We are now stocking "star drive" screws (aka "torx"). They drive like a dream, and the bits never pop out or become disengaged from the screw. You don't even have to lean on the drill much. They just drive in. Stop in and I'll show you how well they work!

Products mentioned in Rob's Handy Hints are available at Plain Hardware.

## PLAIN HARDWARE Home & Garden

Open Monday through Friday  
7:30 am to 5:30 pm

Saturday 8 am to 5:30 pm

**Sunday 9 am to 3 pm**

Phone: 509-763-3836

Fax: 509-763-2204

18636 Beaver Valley Road • Plain, WA 98826

### Plain Talk Newsletter

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E-mail us at plainhardware@hotmail.com

# NEED HELP?

## Need an extra hand or two?

Here are some recommendations on who to call when the job is more than you want to tackle.

Time for some spring cleaning? Let's start with **Jeb Butler, owner of Butler's Window Washing**. Jeb has been washing windows for over 10 years. With his long legs and arms, he will have even your hardest to reach windows clean in no time. He and his wife Sarah (who works for Plain Hardware, see employee profile, page 3) also own and operate **Sparkling Spas**—a hot tub maintenance service.

Now that the sun can shine through your newly cleaned windows, it is evident it is time to have your carpets cleaned. Call **Gary Howes of Apex Carpet Cleaning**. We have used Gary for years and he has done a great job for us. And remember, we have little kids, (veritable dirt magnets), tromping across our carpet daily. We put his equipment to the test at least once a year.

Now, let's turn our attention to the dripping faucet. Let's face it; Mr. Hubby and a plumbing "honey-do" make for an unpleasant weekend for all! We suggest you call **Bill Westbrook of Leavenworth Plumbing**. Bill has been twisting the pipes for over many years and does a great job. He'll have the faucet replaced, fix that

troublesome flapper in the toilet, and be gone before Hubby gets back from his fishing trip.

Next, you see that you really would feel better if the bedroom were painted a new spring color. White is boring – let's do something bold! Call **The Paintman, Rich Colson**. Gwen and I first met Rich and his wife JoEllen when our son Jake and their daughter were attending the same pre-school. So, we've known him for quite a few years. He does a ton of work in the area and is a favorite of the building contractors.

Now that the inside of the house is in fine working order, it's time to call a tree faller: He'll take out that leaner, and improve your view. Here we have two great recommendations. **Earl Marcellus and Robert Ferrell**. I've used both and they have done an outstanding and professional job. They stay busy, so call way in advance to get your job scheduled.

Now that you have the place ship-shape, it's time to treat yourself! Go out to dinner at **Mountain Springs Lodge**. Call in advance for reservations. Chef Barb will whip up a great meal for you, and you can enjoy it in the beautiful setting of this rustic lodge with a warm fire crackling in the river rock fireplace.

## Is Your Business Listed In Our Service Directory?

If you've got a business you'd like to promote in the Plain and Lake Wenatchee areas, the Plain Talk Newsletter is a great way to reach your customer. Published quarterly (June, September, December and March), the Plain Talk Newsletter is bulk mailed to all the mailbox holders (approx. 1000 households) in the following areas - Plain, Lake Wenatchee, Chumstick Highway, Ponderosa, Chiwawa Loop Road and the east side of Stevens Pass. The newsletter is also mailed to approximately 1000 people who do not have mailboxes in the area - the majority of them being local vacation home and property owners. Approximately 500 newsletters are handed out each quarter to customers who visit Plain Hardware and other local businesses. For further information, please call Gwen Whitten at 509-763-3011. Please note that ad space must be reserved up to a month in advance of the publish date and is first come first served.

**NEED HELP?**

Butler's Window Washing—763-9405  
 Sparkling Spas—763-9405  
 Apex Carpet Cleaning—763-2148  
 Leavenworth Plumbing—548-1575  
 The Paintman—662-4588  
 Earl Marcellus—763-3244  
 Robert Ferrell—548-4427  
 Mountain Springs Lodge—763-2713

## Lake Wenatchee "Blood Donor" Tee-Shirts and caps are back!

Same funny saying, new fun colors. We have sold out of these every Spring, so come early and get yours while they last.



**Tee-shirt or baseball cap  
\$19.99**

## Employee Profile

### Sarah Butler



Sarah Butler, Plain Hardware's "cleaning lady" grew up in the Middle East. "When I was nine years old my father took a job as the manager of an electronics firm in Israel. We promptly moved from

Longview, Texas to a city near the Sea of Galilee. My parents fell in love with the country and decided to stay. I enjoyed my childhood immensely and would never trade the experience, but for many reasons I never quite felt like I fit in," says Sarah.

When Sarah was 18, she, her parents and her brother moved back to the United States and they all attended Northern Arizona University in Flagstaff, where she earned a degree in elementary education. During her time at college, she worked at Snow Bowl ski area in Arizona as a Public Relations assistant and helped run the slalom race course. There she met a "long-haired snowboard instructor who convinced me to marry him at the tender age of 19!" says Sarah.

Sarah and her husband Jeb traveled around a bit and then moved to Chandler, Arizona where she taught 5th grade. Disliking the city, the intense heat and smog, and wanting a change, they moved back to Israel to help build a guest house for Sarah's mother. It was during this trip that they met and became friends with a couple from Leavenworth. That began a series of events that lead Jeb and Sarah to move to Plain and become 'house parents' at the Alpine Boys Ranch.

Sarah and Jeb no longer work at the Alpine Boys Ranch and instead have two businesses of their own - Butler Window Washing and Sparkling Spas (hot tub maintenance for private homes and rentals). To make ends meet, besides cleaning Plain Hardware 5 days a week, Sarah also is a snowmobile guide for Mountain Springs Lodge and works part-time for Michael Nash Consulting.

But Sarah's most important job is home-schooling her two children—Rebekah, age 7 and Levi, age 6. "Someday I suppose I will go back to teaching professionally, but right now I am really enjoying teaching my own two sweet kids," says Sarah.

Sarah and her husband are currently building their own home on Hazel Lane in Plain and enjoy snowboarding, snowmobiling, windsurfing, mountain biking and soaking in their hot tub. "I have an amazing life. It is perfect. I finally found a place where I fit in. It feels like home. I want to live here forever." says Sarah.

## SPRING IS HERE!

### Gardening Products Arriving Soon:

#### ARRIVING MID-MARCH

##### POTTING SOIL

##### CHICKEN MANURE, STEER MANURE

##### PELLETIZED FISH FERTILIZER

##### COMPOST

(1000 lb. Totes and 50# bags)

##### BEAUTY BARK & BARK MULCH

##### PEAT MOSS & LIME

##### GRASS SEED & LAWN FERTILIZERS

##### POTTING SOIL

#### ARRIVING APRIL 23RD

- PERENNIALS • HERBS •
- HARDY ANNUALS •

#### ARRIVING MID-MAY

##### ANNUALS

##### HANGING FLOWER BASKETS

##### VEGETABLE STARTS

## — OUR GARDENING GLOVES —

### They're the Best!

Our incredibly popular gardening gloves, known as "assembly grips" or "nitrile touch" gloves have a very thin nitrile coating which gives your fingertips great sensitivity for feeling or handling very small objects. They are also extremely durable and puncture resistant. They are breathable, machine washable and even

come in fun pastel colors. We have customers who love these gloves so much that they buy them as gifts for their garden loving friends. Try them once and you'll never go back to your old cotton gloves again. They come in small, medium and large and sell for \$5.49.

Come on in and try on a pair!

## — DEER & DOGS —

### How to Keep Them Out of Your Yard and Garden

I have heard all kinds of tips on how to keep deer and dogs out of your yard and garden, but the best one I heard lately is to use a motion sensor sprinkler.

When the deer or dog comes within 35 feet of the sensor, the sprinkler turns on and douses the unsuspecting animal with water. The water spray is broadcast up to 35 feet to protect a 1,000 square foot area. Of course it doesn't hurt the animals, but scares them enough to send them on their way. Just don't forget to turn the sprinkler off before you

go out to cut some greens for your dinner salad!

If you would like to try a motion sensor sprinkler in your yard or garden, just give us a call at Plain Hardware and we can order one for you. They're not cheap, but they work!

*For other tips on how to keep the deer from eating their way through your garden, check out the book "Gardening in Deer Country." An interesting book with great information, now available at Plain Hardware for \$9.95.*

## CASTOR OIL MOLE REPELLENT

### "This worked for me!"

A couple of days ago after reading "Gardening with Ed Hume," I was telling one of my employees, Jody Allen, that according to Ed, spraying castor oil on your lawn gets rid of moles. How? According to Ed, the oil soaks into the soil and coats the insects with castor oil. Then when the mole eats the insects, they get an unpleasant taste in their mouth. Since insects are their source of food, they leave the area in search of better tasting insects.



Jody immediately piped up and said she sprayed this stuff called "Mole Repellent" - the active ingredient being castor oil on her lawn last summer and it worked. She didn't have a mole problem at all the entire summer. I say if Mole Repellent worked for Jody and Ed Hume, it is worth a try. It comes in a 32 oz. container with a hose sprayer. It repels for 5-6 weeks and covers 10,000 square feet. Now available at Plain Hardware.

## EKO Compost For Sale

Great for gardens,  
flower beds  
and new lawn prep.

1,000# Tote — \$49.95

(DELIVERY AVAILABLE)

40# Bags — \$4.50

## GREEN TRAIL MAPS

*A must for the  
outdoor enthusiast*

First published in 1973, these up-to-date topographic maps are essential for every outdoor enthusiast to enjoy, plan and remember their hiking or biking adventure. Stop by Plain Hardware and check out our map selection so you can hike, bike and explore to your hearts content.

## Keep the Hummers Happy!



Hummingbirds are fascinating to watch. They will entertain you for hours if you keep your feeders clean and full of nectar. Feeders should be cleaned twice a week and be full of sugar

water at all times. Hummingbirds may not return to a feeder that they find empty even once. Plain Hardware sells 48 oz, 32 oz, 8 oz and 4 oz feeders, plus instant nectar hummingbird food. Remember, the sooner you put up your feeders, the sooner the hummingbirds will visit your yard.



## ED HUME FLOWER AND



### VEGETABLE SEEDS

*Perfect for our climate!*

- \* Best varieties for short growing seasons.
- \* Large selection—over 165 varieties in stock now.
- \* Highest germination rates available—they exceed industry standards.
- \* Packaged from the current growing season harvest only.
- \* Lower priced than most other seed companies and usually contain more seed.

**Stop by and start planning your garden today!**

**We Make Keys**



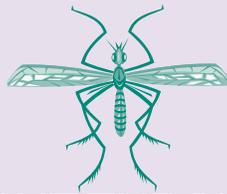
## NORTHWEST FOREST PASS INFORMATION

**WHAT IS IT?** The Northwest Forest Pass is a regional pass good at most USDA Forest Service fee sites throughout Washington and Oregon, as well as most fee sites in the North Cascades National Park. All individuals recreating in the forest who park a motorized vehicle (including motorcycles) in signed fee areas will need to purchase a pass.

**COST:** \$5 per day or \$30 per season

**WHERE TO PURCHASE:**

Plain Hardware and all USDA Forest Service offices.



## FIGHT THE BITE!

We've got what you need to keep those nasty critters at bay—**Mosquito repellent**—from kid-friendly to the serious DEET-drenched stuff, citronella candles, torches, mosquito DUNKS and more. Stop in and stock up so you're not caught defenseless!



Now available  
for you bird lovers!

**Dove and Quail food**  
**5# bag in stock now.**

## SPRING SNOWSHOEING

### Rob's Spring Snowshoeing Trail Recommendations

**H**ave you tried our new MSR snowshoes yet? If not, pick a sunny day, rent a pair at Plain Hardware and head for the hills. Even if you have never snowshoed before, you will be zipping over the snow like a pro in no time. It's a blast! Here are a few of my favorite trails:

#### Beaver Hill

Drive to the top of Beaver Hill Pass on Beaver Valley road. Park in the large turnout area, and then head south across the road. Climb the ridge to the top of the first knoll, which usually takes just a few minutes. Follow the ridge top to the summit, and you will find some incredible views of the Plain Valley and the Cascades. This is one of my favorite snowshoe trips. Save this one for a clear day!

#### Nason Ridge Trail # 1583

The Nason Ridge trail starts from the Kahler Glen Golf Course and quickly climbs Nason Ridge. Views of Lake Wenatchee and incredible 360-degree views at the top await you. The Round Mountain Fire burned large sections at the top several years ago, and subsequent timber salvage operations have made the ridge top a wide-open and expansive playground in the snow. Great scenery in the winter!

#### Lake Wenatchee State Park – North Campground

This short loop features great views of the Wenatchee River, Lake Wenatchee, Emerald Island and Dirtyface Peak. Good for beginners, but rewarding for everyone due to the incredible beauty. Get to this one early in the Spring, as the sun and rising lake levels will quickly decimate a light snow pack.

## Bio Gro Pelletized Fish Fertilizer Organic & Environmentally Friendly—And it WORKS!

**R**ob and I swear by this stuff. It is all we use on our perennial flower beds in Plain. We just sprinkle it around the plants when the new growth sprouts up in the early spring and again in the fall after we cut the plants back. It is easy and because it is all-natural we never have to worry about putting too much on our plants and burning them.

For the last two years we have used fish fertilizer on our hanging baskets here at the store and they were huge and gorgeous throughout the summer. We simply

sprinkled the fertilizer on top of the soil when they arrived and a couple more times throughout the season.

This awesome fertilizer comes in pellet form and has a very slight fishy odor that dissipates after a few days. We recommend spreading it on your lawn in the spring and the fall. For new flower beds, simply mix in to the soil and then sprinkle it around the base of each new plant.

Plain Hardware stocks 20# and 50# bags of fish fertilizer March through mid-October.

# Chenille Baby Blankets

## Soft as Butter—The Perfect Baby Gift

Our chenille robes have been a huge hit here at Plain Hardware. Just about every woman who feels one *wants* one. And to tell you the truth, I have sold so many to men that I think they secretly want one too, (but have to settle with just hugging their wife while she has it on). Well the company that makes the robes is now making pink, baby blue and sage green baby blankets as well. Can you imagine



wrapping up a sweet little baby in a buttery-soft blanket? The baby would love it and the mom would love it just as much! It almost makes me want to have another baby just thinking about it! (Rob, I am just kidding.) I think these blankets make a wonderful baby gift. You don't have to know if the baby is a boy or a girl—and what baby ever has enough blankets? Plus, the baby's mother will enjoy it too! What could be more perfect?

### LOGO CHALLENGE 2004

## PLAIN HARDWARE Logo Wear Challenge

BY JOE BOYD  
OFFICIAL PLAIN HARDWARE  
PRODUCT TESTER

In September 2003, I went to a dinner show in Anchorage called "The Whale Fat Follies" at Mr. Whitekey's Fly By Night Club. If you ever find yourself in Anchorage with an appetite for low-brow humor, greasy food and local beer, I



would highly recommend attending a show there. (If you go, don't miss the Spam quesadillas!) The club owner is consumed by the fact that, behind Hawaiians, Alaskans consume the second largest amount of Spam per capita of any State in the Union. He has invited people to send photographs of themselves holding a can of Spam from famous places across the globe. They have Spam pix from the Great Pyramids, the Tower of Pisa, and the Great Wall, among hundreds of other places.

A couple of months before the Alaska visit, I happened through the Central Market grocery store in Poulsbo, WA and noticed a big bulletin

board with pictures of people proudly displaying the Central Market grocery bag in exciting and exotic locations around the nation and globe.

So I started thinking that if people from Poulsbo and Anchorage are trotting to noteworthy places around the globe, the readers of Plain Talk must really be bound for interesting destinations!

As the official product tester, I decided that product distribution research could be just as important an aspect of my job as product introduction. Therefore, I am challenging readers of Plain Talk to pack your favorite Plain Hardware tee shirt, sweatshirt or hat when you are preparing for your next trip.

Take a picture of yourself and send or—better yet—personally deliver it back to the store. If you want to email the picture, you can send it to Rob and Gwen at [plainhardware@hotmail.com](mailto:plainhardware@hotmail.com). Please include your name, your hometown and the location of the photograph. This is serious consumer research so you can bet I will be following developments in this area very closely. Although I haven't discussed this with them, I am going to assume that either Rob or Gwen will find a suitable spot in the store to display these jewels. And don't forget to check out the NEW logo wear at Plain Hardware. Gwen tells me she's got some great new stuff coming this Spring.



## Bike Rentals at Plain Hardware!

Unwind from life's fast pace with a gentle ride down River Road. Conquer your first real mountain bike ride on Natapoc Ridge. Pump up the adrenaline as you scream down the twisting single track on Minnow Ridge. These adventures and many more await you in the Plain and Lake Wenatchee recreation areas. Here are some of our favorite trails:

### RIVER ROAD

Starting from Plain Hardware, this paved route crosses the old highway bridge across the Wenatchee River (now closed to motorized vehicles), and then gently winds down River Road past turn-of-the-century barns. This is a great ride for our cherry red tandem!

### NATAPOC RIDGE TO POBST CANYON

A fun off-the-pavement ride that starts in Plain. Much of this ride is on old gated-off logging roads, with nice views into the Plain Valley. It starts with a short climb, then gently traverses and descends to the valley floor.

### MINNOW RIDGE

Located off the Chiwawa River Road, this ride starts with a fairly short uphill stint, then flies down a twisty single track. Lots of super-fast downhill action for the small uphill investment. One of our favorite rides!

Call 509-763-3836 for bike reservations and rental rates.  
Happy riding!

**We sell propane!**



## TRY IT YOU'LL LIKE IT! OUR FAVORITE ESPRESSO DRINKS

So you tried an espresso years ago and didn't like it. Maybe you ordered the wrong thing? I personally dislike any hot coffee drink with sugar in it. If I had ordered a Mocha (chocolate syrup, steamed milk and espresso) my first time at an espresso bar, I would have sworn off espresso forever. That would have been unfortunate because being addicted to caffeine



Barista Gwen making the ever popular "Almond Roca Mocha."

has done amazing things for my early-morning productivity and personality. This newsletter most definitely would not exist, my children would never have clean clothes to wear, and my husband would have quickly realized that for his safety he would need to be out of the house before I got up in the morning.

Luckily, I ordered a latte (espresso and steamed milk) and loved the creamy texture and coffee flavor and have been hooked ever since. However, a Mocha is Rob's favorite coffee drink and it is in fact one of the most popular espresso drinks in the United States. So, just what are people ordering at Plain Hardware to give them a jump-start in the morning and a pick-me-up in the afternoon? Here are a few of our customers favorites:

### FOR THOSE WHO LOVE CHOCOLATE

**Mocha**—steamed whole milk, espresso, chocolate syrup and whipped cream

**White Chocolate Mocha**—steamed milk, white chocolate powder, whipped cream

### FOR THOSE WHO LOVE THE FLAVOR OF COFFEE, BUT WOULD ALWAYS ADD SUGAR

**Vanilla Latte**—steamed whole milk, espresso and vanilla syrup

**Caramel Latte**—steamed whole milk, espresso and caramel sauce

### FOR THOSE WHO LOVE COFFEE, BUT WOULD ALWAYS TAKE IT WITH CREAM

**Breve**—steamed half-n-half and espresso

**Latte**—steamed whole milk and espresso

### FOR THOSE WHO TRULY LOVE THE TASTE OF COFFEE AND IF THEY COULD, WOULD SIMPLY EAT THE GROUNDS

**Americano**—espresso and hot water

**Cappuccino**—espresso with foam on top

*Stop in and try a new coffee drink. It'll be fun and you'll be way more productive, guaranteed!*



## Talk! Talk! Jewelry— You'll be the talk of the town!

I am always on a mad hunt for cool jewelry when I shop the gift shows. Well, I happened to find some really fun sterling silver pendant necklaces and earrings with great sayings, quotes and simple words on them. The necklaces have great quotes like "Love is all you need—Lennon," "Peace comes from within-Buddha," and "Live the life you have imagined-Thoreau." There are also pendants with simple words like "fed up," "faith," "forever" and "outrageous." I also picked up a few earrings like - "wild thing," "love you" and "best friend." This jewelry makes a great gift. Three of my friends will be getting a Talk!Talk! necklace as a birthday gift this year - they all have very different personalities, but I found a perfect pendant for each. Prices for this jewelry range from \$12 - \$25. So it's affordable too!

## New Girly Tee-shirts and caps are "Just Plain Fun"

I decided to sparkle things up a bit at Plain Hardware. We've now got the glitziest tee-shirts in town. They are black with the words "Just Plain Fun" in clear and pink crystals across the chest. Very cute! But, don't think we could stop there. We also have black baseball caps with a variety of "Plain" appropriate sayings in crystals on them as well... Just Plain Sassy, Just Plain Hot, Just Plain Good, Just Plain Fun, Just Plain Naughty and of course the one that I am sure Rob will buy me... Just Plain Perfect. The tee-shirts are \$28.99 and the caps \$19.99. Note: We can also special order these shirts to say Just Plain ... whatever you want!

**PLAIN  
HARDWARE**  
Home & Garden

18636 Beaver Valley Road  
Plain, Washington 98826

Presorted Standard  
Postage  
**PAID**  
Leavenworth, WA  
Permit #3

Boxholder